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EPSON to Integrate NeXTSTEP with Progression NX

TORRANCE, Calif., April 14, 1993 — EPSON America, Inc. and NeXT Computer, Inc. today announced that EPSON will sell NeXTSTEP, the industry-leading object-oriented software platform for developing and deploying client/server applications, with an upcoming addition to its successful Progression product line. Terms of the agreement were not disclosed. Today's announcement follows NeXT's recent decision to cease production of its own hardware and concentrate exclusively on developing and marketing its object-oriented NeXTSTEP software.

"NeXTSTEP takes full advantage of the high-performance graphics architecture inherent in our Wingine-based PCs," said Steven Huey, vice president of the PC and Solutions Business Unit for EPSON. "NeXTSTEP is the clear leader in object-oriented systems software, and our mutual customers will benefit tremendously by the combination. EPSON's close working relationship with NeXT has enabled us to maximize the performance of the Progression NX now and for future PCs."

The Progression NX is an ideal platform for NeXTSTEP users and developers for a variety of reasons. The Wingine graphics architecture is based on frame-buffer video technology that strongly enhances usability of graphics-intensive operating systems. Further, the Progression NX, with six expansion slots and five drive bays, make it ideal for expansion capabilities. The Progression NX is certified by NeXT to be completely compatible with the NEXTSTEP operating system. The new addition to EPSON's Progression line of computers is now available.

"Our agreement with EPSON is an important element of NeXT's strategy to provide customers with high-performance hardware integrated with NeXTSTEP software," said Erna Arnesen, NeXT's director of channel sales. "Progression NX machines, complete with

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Wingine graphics, are an ideal desktop computer for running NeXTSTEP."

About EPSON
EPSON, an affiliate of Seiko EPSON Corporation, is a leading marketer of innovative computer products, peripheral devices and services. Headquartered in Torrance, Calif., EPSON America is a $1 billion company.

NeXT Computer, Inc.
NeXTComputer, Inc. develops and markets the industry-acclaimed NeXTSTEP object-oriented software for industry-standard computer architectures such as the Intel486 and Pentium. NeXTSTEP is used by corporate customers to develop and deploy client/server applications, using both custom and shrink-wrapped productivity software. NeXT is headquartered at 900 Chesapeake Drive, Redwood City, Calif., 94063.

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