NEWS

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NEC Technologies to Provide NEC and NeXTSTEP® Solutions

BOXBOROUGH, Mass., April 14, 1993 — NEC Technologies, Inc. and NeXT Computer, Inc. today announced that NEC will offer Intel-based hardware pre-configured with NeXTSTEP, the industry-leading object-oriented software platform for developing and deploying client/server applications. Terms of the agreement were not disclosed. Today's announcement follows NeXT's recent decision to cease production of its own hardware and to concentrate exclusively on developing and marketing its object-oriented NeXTSTEP software.

"We are delighted at the prospect of offering NEC computers running NeXTSTEP, which is clearly the industry's leading object-oriented software platform," said Mike Mitsch, manager of Computer Systems Marketing for NEC. "For customers seeking to deploy NeXTSTEP, we will offer fully configured hardware with hotloaded NeXTSTEP software."

NEC's Solutions program, launched in September 1992, enables corporate customers to order fully integrated and custom hotloaded desktop and laptop systems direct from NEC. The program is designed to reduce the cost associated with integration and configuration of PCs, thus enabling systems to be shipped directly from the factory to the end user.

"Our relationship with NEC is an important aspect of NeXT's strategy to provide our customers with integrated hardware and software solutions," said Erna Arneson, director of channel sales at NeXT. "NeXTSTEP customers will benefit from the exciting new technology offerings and custom solutions capabilities that

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NEC offers."

About NeXT
NeXT develops and markets the industry-acclaimed NeXTSTEP object-oriented software for industry-standard computer architectures. NeXTSTEP is used by customers to develop and deploy client/server applications, using both custom and shrink-wrapped productivity software. NeXT is headquartered at 900 Chesapeake Drive, Redwood City, Calif., 94063

About NEC
NEC Technologies, Inc., headquartered in Boxborough, Mass., is a leading manufacturer of computers and peripherals for the North American market. Product lines include award-winning MultiSync® FG monitors, Silentwriter® and Colormate® printers, ProSpeed® laptop computers, UltraLite® notebook computers, Intersect™ and MultiSpin™ CD-ROM hardware, and PowerMate®, Express™, Image™ and Ready™ systems products. NEC Technologies, Inc. is a subsidiary of NEC Corporation.

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